



Board of Aldermen Request for Action

MEETING DATE: 6/6/2023

DEPARTMENT: Administration

AGENDA ITEM: Appointment of Economic Development Committee Members

REQUESTED BOARD ACTION:

Motion to approve the nominations of John Wallace and Sonya Crites to the Economic Development Committee.

SUMMARY:

The Board of Aldermen appoints members to the Economic Development Committee. Interviews were conducted and the committee comprised of Committee Chair Alicia Neth, Board Representative Dan Hartman and staff liaison Gina Pate recommend the appointment of John Wallace to fill the position previously held by Jason Hoyt. Additionally, the interview committee recommends the appointment of Sonya Crites to fill the position previously held by Karic Brown.

PREVIOUS ACTION:

N/A

POLICY ISSUE:

Section 155.020 of the Code of Ordinances requires the Board of Aldermen to appoint representative to the Economic Development Committee.

FINANCIAL CONSIDERATIONS:

None

ATTACHMENTS:

- ☐ Ordinance
- ☐ Resolution
- ☐ Staff Report
- ☒ Other: Resumes

- ☐ Contract
- ☐ Plans
- ☐ Minutes

High Volume Retail Operations Manager

**20+ years Combined Retail Store and Restaurant Experience / Public and Private Corporations
with up to \$100 Million in Revenues / High Growth & Established Companies / Turnarounds**

Participative management professional; results oriented. Dedicated and passionate about providing excellent customer service and exceeding organizational goals. Proven ability to increase profit through strategic planning, effective project management and operational procedures to achieve the highest standards in customer service. Expert at drastically reducing turnover rates and building motivated service and management teams. Highly skilled in recruiting, training, and performance management. Core professional competencies include:

- ◆ Multi-Unit Operations Management
- ◆ Site Selection and Construction
- ◆ Sales & Margin Growth and Improvement
- ◆ Multi-Million Dollar P&L Management
- ◆ Sales, Product, Market Analysis
- ◆ Team Building/Staff Training
- ◆ Inventory/Food/Labor/OMC Controls
- ◆ Vendor Sourcing and Negotiating
- ◆ Budget Development and Implementation
- ◆ Cost Reduction Strategies

Experience and Achievements

General Manager

2021 - Present

Pilot Company - Kearney, MO

Complete responsibility for \$70 million in annual sales. Manage all aspects of daily operations including restaurant; Train management and store personnel; Inventory controls, ordering, labor scheduling; maintenance.

Key Achievements:

- Nominated for Founder's Award, 2023, Highest performing manager in division
- Achieved Multiple Regional Service Champion awards

General Manager

2013 - 2021

Love's Travel Stops and Country Stores – Ottawa, KS; Williston, ND; Harrisonville, MO; Randolph, MO

Complete responsibility for \$60 million in annual sales. Manage all aspects of daily operations including a 24-hour Restaurant and 24-hour full-service Tire Shop; Train management and store personnel; Inventory controls, ordering, labor scheduling; maintenance; Ensure all merchandising plans are implemented on monthly basis.

Key Achievements:

- Opened 2 new store locations, recruited and trained all staff, hired all vendors.
- Successfully operated the highest volume unit in the country.

Franchise Business Manager/Operations Manager

1996 - 2012

YUM Brands/ KFC Corporation, Inc. – Seattle, Sacramento, Idaho, San Diego, Kansas City, Buffalo, Toledo

Complete financial and managerial responsibility for numerous KFC markets. Coordinated site selection, construction, contract negotiations, and staff development efforts for the opening of stores in the NY and OH area. Supervised the success and development of restaurant managers, KFC Franchisees, and over 300 restaurants. Directed new product roll-outs and concepts including delivery and multi-brand; sales building, training, staffing, marketing; New builds and remodels of current facilities, as well as compliance with all policies, ordinances and governmental and company procedures.

Key Achievements:

- Top Performer with over 30 top performing RGM's, including the Region's Best of the Best
- Winner of six STAR Performer Awards, two Jack of Diamond Awards, three Slugger Awards, Region P.E.T.E. Award, Titan Award, Wright Way Award, Leadership Award, Changing the Game Award.

Sonya Crites

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Smithville, MO. 64089
636-734-4046
sonya.crites@gm.com
l0veb1rds@yahoo.com

Qualification Summary

Systems Engineer with a solid background in production systems, project management, and production supervision. Always applies a winning combination of organizational, managerial and technical skills to solve diverse problems while keeping a close eye on quality control and bottom-line cost.

Education / Honors

New York Institute of Technology, Old Westbury, New York
M.B.A., 2007 GPA, 4.0

UNIVERSITY OF WISCONSIN, Madison, Wisconsin

Bachelor of Engineering, 1994

- Emphasis: Civil / Environmental
- Scholarship: American Association of University Women

Professional Experience

GENERAL MOTORS, 2003-Present

Trim Material Supervisor, Production Supervisor, SPS Coordinator Project Lead

Supervision of employees involved in plant production, quality inspection and material operations.

- Leadership in Trim, Chassis, Quality and Material Departments
- Meeting production cost schedule while maintaining quality requirements
- Compliance with the terms of local and national labor agreements
- Implemented divisional and corporate policies, including GMS Champion
- Re-rate and De-rate experience
- Successful completion of SPS implementation (Cost savings \$175,000)
- Responsible for the effective use of personnel, material and equipment
- Daily focus and priority on driving a safe work environment and culture

HARLEY-DAVIDSON / COLOR ARTS TECHNICAL REP., Kansas City, Missouri 2002

Process Engineer

Focused in achieving the daily goals and objectives of the Paint Decal and Clear Coat processes where quality, cost reduction, schedule attainment and improvements in a highly cosmetic manufacturing operation were required. Assistant to the Paint Process Leader in Continuous Improvement and Quality Assurance my highest priority.

- Continuous improvement and operational strategies to meet quality, cost & schedule
- Responsible for J.I.T. delivery of product
- Implemented scrap program to reduce waste
- Problem solving of quality issues
- Strong leadership, influence and communication link between NWG, RWG and POG

SUPER TARGET, Liberty, Missouri

2002

Team Relations Team Manager

Assistant to the H.R. Manager and Supervisor of the clerical team department.

- Interviews, reviews, terminations and all issues concerning T.R.T.M.
- Coaching, motivation, communication and implementation of all training programs
- Managing conflict and corrective action
- Calculation of payroll
- Scheduling workload requirements for 300 persons

EDS/HP, Janesville, Wisconsin

1997-2001

Systems Engineer

Certified Information Technologist serving GM production systems, including Cqis, PR&T, PM&C & Maximo.

- Data base team leader & Cqis Administrator
- System Administrator for BSS (Body Shop Scheduling system)
- Use of HP UNIX, Cimplicity software, and PLC
- Project Leader for 800 implementation of Cqis
- Completed a 10 week technical program emphasizing Unix and CC++ on SQL Server

AQUA AEROBIC SYSTEMS, INC., Rockford, Illinois

1995-1997

Project Manager, Process Engineer

Coordination in a timely and effective manner of design, sales, marketing bids, delivery, and warranty for wastewater treatment.

- Project Management of Municipal and Commercial Wastewater Treatment
- Responded to contractor questions and managed construction site implementation
- Management of Sales Seminars and Presentations

PROFESSIONAL TRAINING / ACCREDITATIONS

- Making GM Workplace of Choice PMN Conference
- SPS leader and development trainer
- Information Technology Analyst Certificate
- Computer Technical Development
- E.I.T., State of Wisconsin
- Effective Briefing
- Towards Excellence Awareness

VOLUNTEER EXPERIENCE

- Harbor Lakes HOA Secretary, Smithville, MO
- MOCSA, Kansas City, MO
- Treasurer for PMN, Fairfax, KS
- Chair for WIM, Wentzville, MO
- Beautification Committee, Incline Village, Foristell, Missouri
- United Methodist Church Vacation Bible School, Gladstone, Missouri
- Tutored students in math and science (2 years), Janesville, Wisconsin
- Jason Project, Janesville, Wisconsin
- Soccer Coach, YMCA, Janesville, Wisconsin

References Available Upon Request